■강의정보

교과목명	외교론	교수명	앤드류
학년	2	학점	3

	This course offers an overview of how the international			
	system is set up and how conflicts which arise between			
	states are resolved through non-forceful means.			
-1 □ -11 o	In order to understand how diplomacy works this course will			
과목개요	look at the concepts within international relations and			
	diplomacy, as well as bargaining and negotiation theory			
	The course will then put these theories into context by			
	looking at several important agreements that were both			
	successful and failures The main objectives are:			
	Understanding of the international system			
-) : n	Understanding the various actors involved in negotiations			
학습목표	Understanding the methods of negotiation			
	Understanding when force is used and when it is not			
	Case Studies to further the understanding of the theoretical			
	concepts			
학습방법	Seminar			
	Fry, M.G., Goldstein, E., & Langhorne, R. (Edts.) (2002): Guide			
	to International Relations and Diplomacy London & New			
교재	York: Continuum			
	Stanton, F. (2011): Great Negotiations: Agreements that			
	Changed the Modern World USA: Westholme Publishing			
참고도서				
평가방법				

■주차별 상세내용

주차	강의내용	수업방법	비고
1주차	Introduction		
2주차	Organisation of the International System		
3주차	International Organisations		
4주차	Policies and Doctrines		
5주차	Force: War		
6주차	Force: Arms Control		
7주차	Diplomatic Relations		
8주차	Mid-term		
9주차	Distributive negotiation		
10주차	Integrative bargaining		
11주차	Paris Peace Conference		
12주차	Egyptian-Israeli Armistice		
13주차	Cuban Missile Crisis		
14주차	Reykjavik Summit		
15주차	Review		
16주차	Final		